## **Demetrius Comes**

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### **Chief Technology Officer / Chief Security Officer**

Results-driven leader with progressive experience in software development, architecture, and cybersecurity, as well as advancing enterprise infrastructure and IT asset protection.

Transformative change agent with notable success enabling changing technologies within complex, highly matrixed, and cross-functional organizations for improving business performance. Deft at championing the planning, design, and delivery of digital products. Adept at spearheading the planning and execution of complex IT/security programs by gathering/interpreting requirements to improve deliverables and compliance towards applicable regulations/frameworks. Demonstrated expertise in software development, cybersecurity, and operations with strong business acumen to drive strategic initiatives and optimize organizational performance. Skilled in building, mentoring, and leading cross-functional, global teams to drive efficiencies across security incident response processes and security operational center activities. Proficient in distributed architectures, micro-services, C/C++, Java, and databases on various platforms, including on-premises and public cloud (AWS/GCP).

#### Areas of Expertise

- Cybersecurity Management
- Security Solutions Architecture
- DevOps & CI/CD Methodologies
- Project/Program Management
- Business, Technology & IT Alignment
- Governance/Risk Compliance
- Budget & Financial Management
- Cloud Infrastructure & Security
- Information Security Management
- Strategic IT Planning/Execution

- Change/Incident Management
- Data Centre Management
- Cloud Platforms (AWS, GCP)
- Al Modeling / Big data processing
- Distributed Architectures & Microservices

## Career Experience

# CISO | Executive Advisor EVOTEK

Aug 2024 - Present

vCISO and IT Executive consulting

### Advisor NightDragon

May 2021 - Present

Advise NightDragon portfolio companies and investment team to identify and scale the next generation of leading companies in the cybersecurity, safety, security, and privacy industry

## Advisor Patmos

Aug 2023 - Aug 2024

Advise on product roadmap, data center technologies (AI), technical architecture as well as executive leadership.

Apr 2022 - Apr 2024

Lead cross-functional teams to drive innovation, enhance operational efficiency, and ensure seamless integration of new technologies. Responsibilities included fostering a culture of continuous improvement to drive technological advancements while maintaining a focus on security and compliance. Collaborate with executive leadership to align technology initiatives with overall business objectives and vision.

Overseen Security, IT, infrastructure, Operations, and Engineering, while ensuring optimal performance, reliability, and scalability for future growth. Highlights included:

- Achieved a reduction in cloud computing costs exceeding 1 million dollars in the first year through optimized architecture and stringent engineering practices.
- Established a metrics program to monitor critical KPIs for each product, leading to improved product operations and a continuous improvement cycle

# CISO & VP of Engineering GoDaddy

June 2015 - Apr 2022

Chief Cloud and Security Officer: Nov 2019 - April 2022 VP III Engineering Office of the CTO: Oct 2017 - Nov 2019 VP of Engineering Hosting: September 2015-Oct 2017 Director of engineering: June 2015 - September 2015

Here, I directed a 120+ member information security team as CISO to manage all cybersecurity matters globally. I have steered the application services team (120+members) to oversee core technologies, including AWS cloud excellence.

A small section of my achievements comprises:

- Elevated NIST cyber security assessment score using the CMMI (Capability Maturity Model Integration) model from Initial to defined in less than 3 years.
- Established security and cloud onboarding standards, resulting in a highly successful cloud transition.
- Led successful transition of majority product suite from on-premises data centers to AWS.
- Achieved four promotions within a seven-year span by delivering exceptional performance.
- Navigated company's most significant cyber security incident; originated before current appointment.
- Boosted business unit revenue from \$385M to over \$500M within two years, simultaneously streamlining engineering team size.

### General Manager & Studio Technical Director ElineMedia

Jul 2013 - May 2015

Here, I streamlined daily operations for optimal efficiency and productivity. I have skillfully administered studio budgets, ensuring cost-effectiveness. Expertly oversaw production processes for all products as an executive manager.

I have developed and executed technology roadmaps for products in development. I have spearheaded technological and feature roadmaps for all digital publishing services. I have cultivated strong relationships with external vendors and stakeholders to foster open communication and alignment.

### **Additional Experience:**

Executive Director of Engineering, Warner Brothers Games, Needham MA 02494
Studio Technical Director, Petroglyph Games, LLC Las Vegas, NV 89131
Vice President of Technology, Cheyenne Mountain Entertainment, Mesa, AZ
Director of Technology Stargate Worlds, Cheyenne Mountain Entertainment, Mesa, AZ
Lead Client Programmer Stargate World, Cheyenne Mountain Entertainment, Mesa, AZ
Director of Technology, Incredible Technologies, Arlington Heights, Illinois
Senior Engineer III, Westwood Studios / Electronic Arts, Las Vegas, Nevada

#### **Education**

BA Chemistry - University of Akron

#### **Awards**

- Patent awarded 5/97 for a Healthcare Personnel Handwash. Patent number 5,635,462.
- Patent Pending: Title: Segmented memory Control System for Gaming Devices (Publication Number: 20100075762)